



## Frequently Asked Questions

**Q.** Why would I want to be part of Land Link?

**A.** Land Link is a way to easily find either land to farm or a farmer to farm your land in a long term lease, sale, work trade or other arrangement, the in depth application process leads to better matches between farmers and landowners. Once written, your listing is always available for browsing by potential matches, while you go do other things.

**Q.** Walk me through this, how does this work?

**A.**

1. Start with the application (either as a landowner seeking a farmer or a farmer seeking land). Fill it out completely and either submit it online or send it in.
2. Pay the one-time \$30 membership fee either securely online or by check.
3. When we receive your payment, we will post your listing on the land link listing site and send you a confirmation email.
4. If you are interested in a listing (either for a farmer or land), send an email to [landlink@mocoalliance.org](mailto:landlink@mocoalliance.org) with the listing number you are interested in. We will send your information along to the listed property/ farmer and it is up to them to contact you.

**Q.** I am interested in a set up other than a buy/sell/lease arrangement, should I still put in a listing?

**A.** Yes! Land Link is the ideal place to list whatever sort of contract you are looking for.

**Q.** I am outside of Montgomery County, can I still apply?

**A.** Of Course! As in all applications- be specific about either the location you are looking for or where your farm is.

**Q.** I am listing more than one piece of land, do I have to pay a membership fee each time?

**A.** Nope, the one-time fee covers as many listings as you want to post.

**Q.** How do I find the best match?

**A.** By filling out the application as completely as possible with specifics on the arrangement you are looking for and then writing your listing to reflect those preferences. Be sure your listing clearly states what you are looking for/offering. Here is a good example:

**Example “Looking for Business Partner”**

Owner of 50-acre farm in Blank seeks partner: farm is off the grid and consists of woodlands, fields and meadowland and has a small (12) herd of dairy goats. There are established gardens (about 1200 ft sq), good fencing, and a fine barn with a small milk-processing plant under a current state license, as well as a rustic cabin (about 250 sq ft) with electricity and potentially water. Until about three years ago, this was an ongoing commercial goat cheese operation with two part-time employees in addition to the owner, with an established market including two farmers’ markets, two food cooperatives, and several restaurants, and is close to a major highway. There is room for expansion into about five acres of potentially-tillable land: one acre was farmed recently and the remaining four have been mown. Owner is interested in continuing his responsibility for the operation part-time to work with a farmer to expand the undertaking, is willing to mentor an interested party, particularly around goat husbandry and cheese production, and is open to innovative tenure options.

Also- look out for correspondence from us and get back to any interested parties promptly. Contact us as soon as you have a successful match, we want to hear about it!

**Q.** How do you protect my privacy?

**A.** You write the listing-(we may revise and edit for clarity) and it is listed under an anonymous number, so you control what the general public can see about your property/ farm needs. When another Land Link Member inquires about your property we do not give out your information but give you the opportunity to contact them.

As part of the Land Link Application process we need your email and other information, we never sell this information and we will never share it with other members without your permission.

**Q.** It has been awhile and the farmer/landowner I was interested in has not gotten back to me.

**A.** MCA is just the listing site and cannot guarantee that a listing member will contact you, we can only pass along your information.

**Q.** Some of my information has changed since I filled out my application/ I want to re-write my listing.

**A.** Not a problem- please email the changes to [landlink@mocoalliance.org](mailto:landlink@mocoalliance.org) and we will update your listing/ application. Be sure to include the name/farm name you used on your application so we can find your information.

**Have a Question not covered here? Let us know: [landlink@mocoalliance.org](mailto:landlink@mocoalliance.org)**